



Bryant & Stratton College



Bryant & Stratton College

BRYANT & STRATTON COLLEGE LOCATIONS

New York

Albany
1 Winners Circle
Colonie, NY 12205
518.437.1802

Buffalo
465 Main Street
Buffalo, NY 14203
716.884.9120

Greece
150 Bellwood Drive
Rochester, NY 14606
585.720.0660

Henrietta
1225 Jefferson Road
Rochester, NY 14623
585.272.7200

Southtowns
200 Redtail
Orchard Park, NY 14127
800.836.5627

Syracuse/Downtown
953 James Street
Syracuse, NY 13203
315.472.6603

Syracuse
8687 Carling Road
Liverpool, NY 13090
315.622.7430

Ohio

Cleveland/Downtown
1700 East 13th Street
Cleveland, OH 44114
216.771.1700

Eastlake
35350 Curtis Blvd
Eastlake, OH 44055
216.510.1112

Parma
12955 Snow Road
Parma, OH 44130
216.265.3151

Virginia

Richmond
8141 Hull Street Road
Richmond, VA 23235
804.745.2444

Virginia Beach
310 Centre Pointe Drive
Virginia Beach, VA 23462
757.499.7900

Wisconsin

Milwaukee
310 W. Wisconsin Avenue
Suite 500 East
Milwaukee, WI 53203
414.276.5200

Milwaukee
10950 West Potter Road
Wauwatosa, WI 53226
414.259.9000

Bayshore
500 Silver Spring Rd.
Suite K340
Glendale, WI 53217
414.961.9600



Bryant & Stratton College

PROFESSIONAL SKILLS CENTER

PERSONAL EDUCATION. LIFETIME SUCCESS.

www.psctraining.com

Established in 1854, Bryant & Stratton College is a career college delivering outcomes-based education and training through a flexible, contemporary curriculum in a personalized environment. We work in partnership with industry training and educational leaders to bring the most comprehensive solutions to your operation.

THE PROFESSIONAL SKILLS CENTER:



**Your
Financial
Training
Solutions
Resource**



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Continued Professional Growth for Your Financial Services Employees



To stay current with the changing financial services industry, your employees need the skills, expertise and knowledge provided by training and continuous education. The Professional Skills Center offers contemporary training solutions and professional development programs for insurance, securities and accounting professionals.

At the Professional Skills Center, we offer:

- Classroom, online, and self study training solutions customized to individual learning styles and business need
- Comprehensive training programs to meet a diverse range of professional and business related needs
- Continuing education for credentialing and licensing requirements

Delivering the Results

Outcomes are what training is all about, and the Professional Skills Center insures your training dollars are well-spent by increasing employee productivity, improving morale, and reducing costly turnover. We follow up with trainees to assess the learning has taken place and they are prepared to sit for the licensing exam.



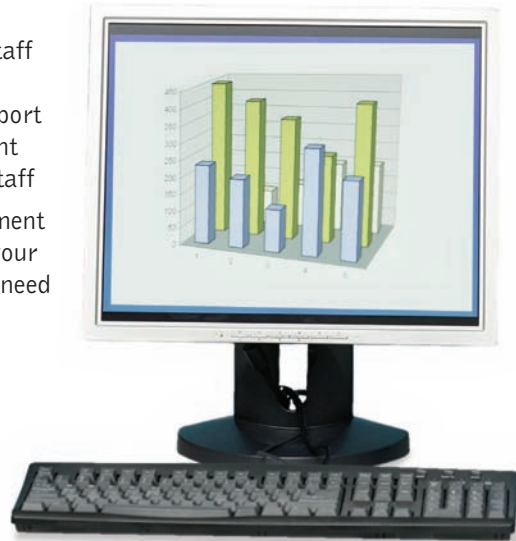
Customizing the Training



To meet your unique business needs, we go beyond the traditional continuing education approach and design our programs with your operation in mind.

Working in partnership with our staff of experienced training professionals and industry leading curriculum and training leaders, we can deliver:

- Focused solutions to support credentialing requirements
- Workshops that help your staff increase sales effectiveness, improve teamwork, and support the management development needs of your professional staff
- Online professional development that works flexibly around your staffs personal lifestyle and need



Value-Added Features

In addition to superior training, the Professional Skills Center also offers these value-added features:

- Flexible class delivery at your location or ours
- Readiness exams to ensure thorough preparation for certification or licensure
- Student discounts off subsequent continuing education or licensing courses taken through the Professional Skills Center
- Class retake guarantees if certification outcomes are not met



Helping your team Climb the Ladder of Success in Financial Services

Bryant & Stratton College's Professional Skills Center can be your partner in addressing the career development needs of your staff. We can deliver the appropriate training solutions on every rung of the professional development ladder, from entry level licensing to continuing education and ultimately the full spectrum of professional development training.



For over 45 years Bryant & Stratton College has been providing results-oriented solutions for employees in the insurance and financial services industry. We will establish a partnership with you and your employees to ensure that development is realized and strong business outcomes are achieved.

To learn more about upcoming courses and customized training solutions offered through the Professional Skills Center, contact the Bryant & Stratton location nearest you, or visit our website: www.psctraining.com.

Courses offered at Bryant & Stratton College

INSURANCE PRE-LICENSING*

We offer classroom and online solutions for:

- Property and Casualty
- Life, Accident & Health

INSURANCE CONTINUING EDUCATION*

We offer classroom and self-study courses to meet CE requirements for:

- Property & Casualty
- Life, Accident & Health
- Bridge (P&C and LA&H)

CE courses not available in all states.

SECURITIES TRAINING

We offer online, self-study and classroom solutions for:

- Series 6
- Series 7
- Series 63
- Series 66
- Series 24
- Additional securities self study and virtual solutions available at www.psctraining.com



CERTIFIED FINANCIAL PLANNER – CFP®

We offer online and classroom options to help professionals prepare for the designation. Courses include:

- Insurance Planning
- Estate Planning
- Investment Planning
- Tax Planning

Bryant & Stratton College does not certify individuals to use the CFP® CERTIFIED FINANCIAL PLANNER™, and CFP® marks. CFP certification is granted solely by Certified Financial Planner Board of Standards, Inc. to individuals who, in addition to completing an educational requirement such as this CFP Board-Registered Program, have met ethics, experience and examination requirements.